

IPHEC Show



Zones, Inc., is proud to be providing you with computer hardware, software and all your IT needs through the IPHEC contract.

Zones Corporate Overview

Zones Inc was established in 1986 in Washington State and provides nationwide coverage with offices in Washington, Illinois, Nevada, Missouri, and California. Zones has Minority Business Enterprise status and is a NASDAQ traded company. Our business model relies on building and maintaining relationships! Each team member focuses on creating a lasting relationship with our customers. We believe that it is our responsibility to anticipate their needs and provide the customer service they have come to expect from Zones. Zones sales solution makes it easy for customers to do business with us by offering:

- A single-source of more than 150,000 products from over 2,000 vendors
- An automated procurement option through the SIUE IPHEC-N-1 Website.
- Pre-negotiated pricing for orders from \$1-\$50,000. Orders over P-card limit will be referred to purchasing.
- A business relationship through a dedicated AE supported by a team of experts for full sales cycle support
- Superior fulfillment with warehouses across the country: our main warehouse is in Bensenville, Illinois, and we have virtual warehouses in Carol Stream and Glendale Heights.

IPHEC Procurement Website

Ordering and IPHEC pricing is available through a fully searchable Website. To access the site go to www.zones.com/edwardsville. Your first order will show tax until it is verified as an SIU order. You will receive an individual user ID and password after verification.



A separate site will be made available for student and staff purchases for personal use. You can access it at www.Zones.com/epp and login with your email address.

Pricing and Discount Structure

Zones discount structure is two tiered. All core items are listed on the front page of the website. Non-core items are priced by category on a cost plus basis. This method allows the University to benefit from lower pricing on every item that we stock based on manufacturer promotions, special purchases, and market flux.

Shipping and Delivery

Zones ships most items same day and we can ship ground, 2-day air or overnight. Under the IPHEC contract, shipping via Airborne Ground is FREE! Deliveries will be made to the address requested. Bulky items may require special arrangements.

Return Policy

Zones has a hassle-free returns policy. Returns can be processed on the website. Items returned within 30 days will be refunded or replaced. If an item has been opened, restocking fees would apply. No restocking fees for replacements of defective products. See the website for more details.

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