



Illinois - The Middle East (MENA)

TRADE & INVESTMENT STATISTICS

Exports are a Significant Portion of Illinois' Economy^A

- Illinois exports totaled over \$65.49 billion in 2018. The agricultural adjusted figure for 2018 is \$68.08 billion.^C
- Since 2009, Illinois exports have increased by \$23.87 billion, or 57.3%.
- Illinois is the largest exporting state in the Midwest and the 5th largest exporting state in the U.S. using agricultural adjusted figures provided by the US Census Bureau.^C
- Top 10 Illinois export categories have seen gains since 2009.
- 18 of the top 20 Illinois export partner countries have seen gains since 2009.
- Export activities support over 800K jobs in Illinois.^B

Top 5 Industries for Illinois Exports in 2018 (in billions)

Illinois' Top 5 Export Industries (63.3% of total)	2018 Annual Exports	Change Since 2009
Machinery, Except Electrical	\$11.78	23.2%
Chemicals	\$ 9.06	45.6%
Computer And Electronic Products	\$ 8.59	85.9%
Transportation Equipment	\$ 7.96	97.4%
Food And Kindred Products	\$ 4.10	66.4%
Total All Industries	\$65.49 Billion	57.3%

Top 5 Countries for Illinois Exports in 2018 (in billions)

Illinois' Top 5 Partner Countries (57.8% of total)	2018 Annual Exports	Change Since 2009
Canada	\$17.73	46.2%
Mexico	\$10.19	187.1%
China	\$ 3.46	40.0%
Germany	\$ 3.30	64.5%
Australia	\$ 3.18	99.4%
Total All Partner Countries	\$65.49 Billion	57.3%

Total Trade between Illinois and The Middle East in 2018

- Illinois exports to The Middle East totaled \$1.70 billion in 2018, an 26.9% increase since 2009.
- The top 5 Middle East partner countries are United Arab Emirates, Saudi Arabia, Turkey, Israel, and Kuwait; for exports to Illinois.
- Illinois ranks 15th among the 50 U.S. states in exports to The Middle East
- Illinois imports from The Middle East totaled over \$1.31 billion in 2018, a 4.5% increase since 2009.
- The top 5 Middle East partner countries are Israel, Turkey, United Arab Emirates, Saudi Arabia and Oman; for imports to Illinois.
- Illinois ranks 10th among the 50 U.S. states in imports from The Middle East

Top 5 Industries for Illinois Exports to The Middle East in 2018 (in millions)

Export Industries (65.6% of Total)	2018 Annual Exports	Change Since 2017
Computer and Electronic Products	\$340.1	7.9%
Machinery, Except Electrical	\$304.4	18.4%
Transportation Equipment	\$171.8	-35.1%
Chemicals	\$161.4	-34.2%
Food and Kindred Products	\$138.4	-8.6%
Total All Industries	\$ 1.70 Billion	-8.9%

Top 5 Industries for Illinois Imports from The Middle East in 2018 (in millions)

Import Industries (61.5% of Total)	2018 Annual Imports	Change Since 2017
Transportation Equipment	\$304.9	29.0%
Goods Returned to Canada (Exports Only); U.S. Good	\$133.4	26.4%
Computer and Electronic Products	\$132.2	9.6%
Primary Metal Manufacturing	\$120.2	-4.7%
Machinery, Except Electrical	\$117.1	-10.1%
Total All Industries	\$ 1.31 Billion	1.4%

Middle East (MENA) Foreign Direct Investment in Illinois^D

- Illinois ranks #3 in the nation and Chicago ranks #1 amongst largest metro areas for new and expanding corporate locations.
- Illinois is home to over 2,048 foreign firms that employ more than 324,000 Illinois residents
- Middle Eastern firms employ 2,149 Illinoisans at 62 distinct locations for 37 subsidiaries
- The Middle East, as a whole, ranks as Illinois' 23th largest FDI partner by employment

Top Middle Eastern Firms with Employment in Illinois^{D*}

Company	Number of Employees
Government Of Saudi Arabia	470
Merit Corporation SAL	375
Sapiens Technologies (1982) Ltd.	333
Investcorp Bank B.S.C.	142
Nice Ltd	106

Top Illinois Firms with Employment in The Middle East^{D**}

Company	Number of Employees
Abbott Laboratories	977
The Boeing Company	746
Deere & Company	630
Baxter International Inc.	485
Jones Lang Lasalle Incorporated	350

^A: Export Data Source – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau July 2019

^B: Export Employment Source – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. *This stat will be updated in summer of 2019*

^C: Export statistics are based on Origin of Movement methodology by the Census Bureau which collects information from the Customs and Border Protection from bills of lading. Has a known and important shortcoming especially with regards to agriculture consolidation and consolidation in general at coastal ports. Logistics companies and commodity trading firms may be the exporter of record even though the products came from a different state/producer.

For the State of Illinois, analytical adjustments of census data by WISER Trade using USDA farm cash receipts yields a 2018 export total of 68.08 Billion a \$2.59 Billion-dollar difference. Boosts Illinois to 5th position nationwide. Data is still denoted preliminary but has undergone July data revisions. Agricultural adjusted trade figures are only available from 2012.

^D: Foreign Direct Investment Data Source – Dunn and Bradstreet March 2019 | *FDI employment data (domestic) is subject to market fluctuations. **IL Foreign country employment reporting based on modeled data.