



# Illinois Department of Commerce & Economic Opportunity

OFFICE OF TRADE & INVESTMENT

JB Pritzker, Governor

## Illinois in the International Marketplace

### Exports are a Significant Portion of Illinois' Economy<sup>A</sup>

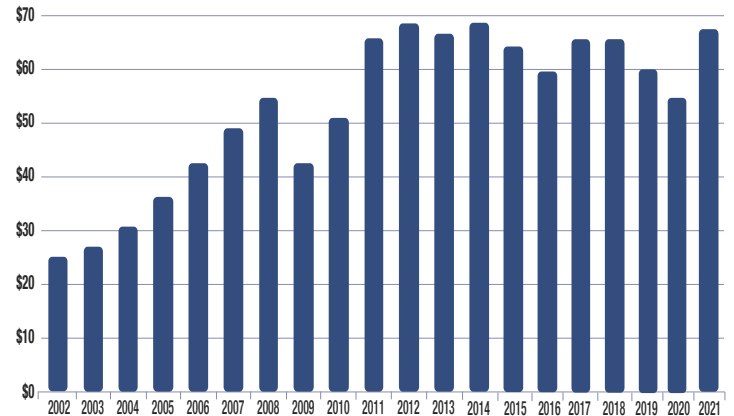
- Preliminary Illinois exports totaled over \$65.90 billion in 2021. The preliminary agricultural adjusted figure for 2021 is \$70.57 billion.<sup>C</sup>
- Since 2009, Illinois exports have increased by \$24.28 billion, or 58.3%
- Illinois is the largest exporting state in the Midwest and the 4th largest in the nation, a record, using agricultural adjusted figures provided by Census Bureau/USDA cash receipts.<sup>C</sup>
- 20 out of top 20 export industries increased 2020 to 2021
- 18 out of top 20 export industries increased 2009 to 2021
- Top 10 Illinois export industries have seen gains since 2009
- 9 of the top 10 Illinois export partner countries have seen gains since 2009
- Export activities support over 800K jobs in Illinois.<sup>B</sup>

Rank	Illinois' Top 10 Export Industries (85.9% of Total)	2021 Annual Exports (Billions)	Change since 2020	Change Since 2009
1	Chemicals	\$14.24	27.3%	129.0%
2	Machinery, Except Electrical	\$11.16	20.2%	16.7%
3	Computer and Electronic Products	\$7.21	4.0%	56.0%
4	Transportation Equipment	\$6.55	22.2%	62.6%
5	Food and Kindred Products	\$4.14	11.8%	68.2%
6	Fabricated Metal Products, Nesoi	\$3.42	22.1%	86.4%
7	Electrical Equipment, Appliances, and Component	\$3.11	11.8%	38.6%
8	Petroleum and Coal Products	\$2.62	178.2%	825.6%
9	Plastics and Rubber Products	\$2.15	23.1%	97.1%
10	Agricultural Products	\$2.04	31.7%	2.8%
<b>Total All Industries</b>		<b>\$65.90 Billion</b>	<b>23.6%</b>	<b>58.3%</b>

### Illinois' Export Growth Comes from Around the Globe

- 12 of Illinois' partner countries' markets are worth over a billion dollars in export value
- Canada was the largest single contributor to growth, with a \$5.02 Billion or 37.6% increase over 2020
- By percentage, United Kingdom \$922.1 Million, (57.2%), Other notable growth markets include Mexico \$1.87 Billion (26.5%) and Brazil \$703.1 Million (39.4%) increase over 2020
- 9 of the top 10 Illinois export partner countries have seen gains since 2009

### Illinois Exports (in billions)



### Illinois Exports a Diverse Range of Products

- Chemicals was the single largest top 10 contributor to growth by gross amount, a \$3.05 Billion dollars and 27.3% increase over 2020
- Petroleum And Coal Products was the second largest contributor to growth with an \$1.68 Billion dollars and 178.2 % increase over 2020
- 29 of 31 industries recorded growth in 2021
- 18 of the top 20 industrial export industries have seen gains since 2009
- 14 Illinois export industries are valued at over \$1 billion dollars in total exports

Rank	Illinois' Top 10 Partner Countries (72.5% of total)	2021 Annual Exports (Billions)	Change since 2020	Change Since 2009
1	Canada	\$18.38	37.6%	51.6%
2	Mexico	\$8.93	26.5%	151.5%
3	Germany	\$3.75	7.0%	86.9%
4	Australia	\$3.52	2.9%	120.4%
5	China	\$3.50	16.9%	41.8%
6	United Kingdom	\$2.53	57.2%	27.2%
7	Brazil	\$2.49	39.4%	99.5%
8	Japan	\$1.76	15.0%	-1.3%
9	Netherlands	\$1.55	11.4%	59.3%
10	Korea, Republic Of	\$1.34	22.6%	100.5%
<b>Total All Partner Countries</b>		<b>\$65.90 Billion</b>	<b>23.6%</b>	<b>58.3%</b>

A: Export Data Source – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau March 2022, preliminary

B: Export Employment Source – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data. This statistic will be updated in spring 2023.

C: Export statistics are based on Origin of Movement methodology by the Census Bureau which collects information from the Customs and Border Protection from bills of lading. Has a known and important shortcoming especially regarding agriculture consolidation and consolidation in general at coastal ports. Logistics companies and commodity trading firms maybe the exporter of record even though the products came from a different state/producer.

For the State of Illinois, analytical adjustments of census data by WISER Trade using USDA farm cash receipts yields a 2021 export total of 70.57 Billion a \$4.67 Billion-dollar difference. Boosts Illinois to 4th position nationwide. Agricultural adjusted trade figures are only available from 2012. Rank tied in 2012, 2014, 2019, 2020, 2021

D: Foreign Direct Investment Data Source – Dunn and Bradstreet March 2022 (preliminary)

\*FDI employment data (domestic) is subject to market fluctuations.

\*\*IL Foreign country employment reporting based on *year modeled* data and may show regional HQ employment rather than country level



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## Foreign Direct Investment (FDI) in Illinois

- Over 2,634 firms that employ more than 380,500 people in Illinois<sup>D\*</sup>
- Illinois is ranked 3rd among all states and Chicago 1st among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine, 2022)
- Chicago is the commercial capital of the U.S., with two of the top international exchanges (Chicago Board of Trade and Chicago Board Options Exchange)
- Chicago is the #1 container hub in the western hemisphere. Illinois' 13 port districts offer many companies direct links to the Atlantic Ocean, Great Lakes, and Gulf of Mexico
- O'Hare is among the world's busiest airports, served by all major international carriers and the only "dual hub" airport system in North America, handling over 2,476 flights per day with non-stop or direct global gateways to 64 international business capitals
- Foreign trade zones, located at eight sites across the state, offer low-cost production and warehousing facilities for import- and export-bound products

## Top 15 Foreign Firms in Illinois by Employment<sup>D\*</sup>

Rank	Global Ultimate Business Name	Global Ultimate Country	Number of Employees
1	Firstgroup PLC	UK (England, Scotland, Wales, N.Ireland)	17,966
2	Compass Group PLC	UK (England, Scotland, Wales, N.Ireland)	16,027
3	Shire Limited	Ireland	11,546
4	National Express Group PLC	UK (England, Scotland, Wales, N.Ireland)	9,380
5	Otto Krahn (GmbH & Co.) KG	Germany	8,300
6	Swiss Steel Holding AG	Switzerland	7,267
7	Aon Global Limited	UK (England, Scotland, Wales, N.Ireland)	5,803
8	Packaging Holdings Limited	New Zealand	5,494
9	Banque De Montréal	Canada	5,423
10	Schneider Electric SE	France	5,242
11	Stellantis N.V.	Netherlands	5,166
12	AB Volvo	Sweden	5,080
13	BP P.L.C.	UK (England, Scotland, Wales, N.Ireland)	4,886
14	Compagnie des Chemins de Fer Nationaux Du Canada	Canada	4,877
15	Severstal, PAO	Russia	3,923
<b>Total FDI</b>			<b>380,503</b>

## Top 15 Countries with FDI in Illinois by Employment<sup>D\*</sup>

Rank	Country	# Employees	# Locations	# Entities
1	UK (England, Scotland, Wales, N.Ireland)	93,412	827	333
2	Japan	42,065	1,020	460
3	Germany	40,890	712	290
4	Canada	31,635	905	294
5	France	24,124	496	130
6	Switzerland	21,193	290	122
7	Ireland	20,221	239	63
8	Netherlands	19,534	236	87
9	Sweden	12,962	142	75
10	Australia	7,122	103	50
11	India	6,992	102	86
12	Luxembourg	6,504	156	63
13	New Zealand	5,819	43	12
14	Denmark	5,312	75	38
15	Hong Kong	4,526	23	19
<b>Total FDI</b>		<b>380,503</b>	<b>6,316</b>	<b>2,634</b>

## Top 15 Illinois Firms with Overseas Employment<sup>D\*\*</sup>

Rank	Global Ultimate Business Name	Number of Employees
1	McDonald's Corporation	115,427
2	Jones Lang Lasalle Incorporated	59,000
3	Mondelez International, Inc.	44,848
4	Abbott Laboratories	23,306
5	Caterpillar Inc.	19,867
6	The Boeing Company	17,838
7	Tenneco Inc.	16,890
8	Illinois Tool Works Inc.	12,983
9	Aptargroup, Inc.	11,606
10	Baxter International Inc.	11,126
11	Arthur J. Gallagher & Co.	8,442
12	CME Group Inc.	7,868
13	R. R. Donnelley & Sons Company	7,581
14	Archer-Daniels-Midland Company	5,870
15	Methode Electronics, Inc	5,658
<b>Total Illinois FDI Employment Abroad</b>		<b>538,566</b>
<b>Total Illinois Locations Aboard</b>		<b>11,750</b>
<b>Total Number of Illinois Firms Abroad</b>		<b>803</b>

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