



**Illinois**  
**Department of Commerce**  
 & Economic Opportunity

OFFICE OF TRADE & INVESTMENT

JB Pritzker, Governor

# Illinois in the International Marketplace

## Exports are a Significant Portion of Illinois' Economy

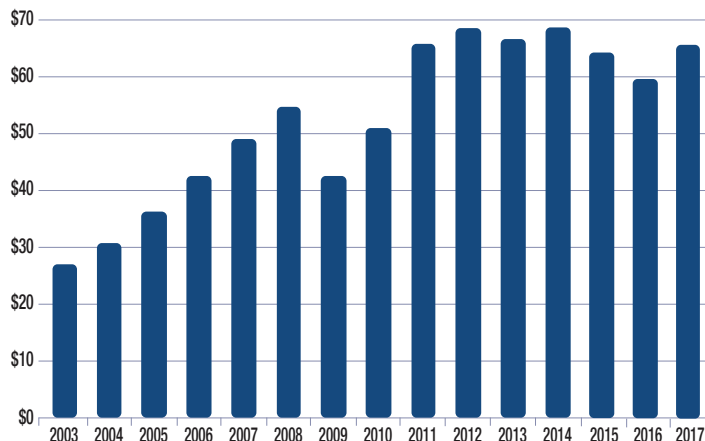
- Illinois exports totaled over \$65.19 billion in 2017
- Since 2009, Illinois exports have increased by \$23.56 billion, or 56.6%, outperforming the national average of 46.4%
- Illinois is the largest exporting state in the Midwest and the 5<sup>th</sup> largest exporting state in the U.S.
- Top 15 Illinois export categories have seen gains since 2009
- 9 of the top 10 Illinois export partner countries have seen gains since 2009
- Export activities support over 800K jobs in Illinois

Illinois' Top 10 Exports Industries – 86.6% of Total	2017 Annual Exports (billions)	Change Since 2009
Machinery, Except Electrical	\$11.16	16.7%
Chemicals	\$ 8.90	43.2%
Computer And Electronic Products	\$ 8.58	85.8%
Transportation Equipment	\$ 7.99	98.2%
Food And Kindred Products	\$ 3.95	60.3%
Electrical Equipment, Appliances & Components	\$ 3.94	75.7%
Fabricated Metal Products, Nesoi	\$ 3.31	80.2%
Petroleum and Coal Products	\$ 3.29	1,062.2%
Agricultural Products	\$ 2.88	45.2%
Miscellaneous Manufactured Commodities	\$ 2.43	25.6%
<b>TOTAL ALL COUNTRIES</b>	<b>\$65.19 Billion</b>	<b>56.6%</b>

## Illinois' Export Growth Comes from Around the Globe

- 13 of Illinois' partner countries are over a billion dollars in IL export value
- Canada was the largest single contributor to growth, with a \$1.77 billion, or 11.1% increase over 2016
- Other notable growth markets include: Germany \$658 million (23.7%) and Australia \$485 million (21.7%) increase over 2016

**Illinois Exports**  
(in billions)



## Illinois Exports a Diverse Range of Products

- Machinery, Except Electrical was the single largest contributor to growth by percentage, with a 16.2%, a \$1.55 billion dollar increase over 2016
- Transportation Equipment was the second largest contributor to growth by percentage with a 11.9%, a \$852.0 million increase over 2016
- Both Chemicals and Computer and Electronic Products recorded gross export sales increases of about \$900 million over 2016
- 12 Illinois export industries are over \$1 billion dollars in value

Illinois' Top 10 Partner Countries (73.1% of total)	2017 Annual Exports (Billions)	Change Since 2009
Canada	\$17.69	45.9%
Mexico	\$ 9.88	178.2%
China	\$ 5.27	113.4%
Germany	\$ 3.44	71.2%
Australia	\$ 2.61	63.9%
Japan	\$ 2.03	13.9%
United Kingdom	\$ 1.74	-12.6%
Netherlands	\$ 1.71	75.7%
Belgium	\$ 1.67	79.3%
Brazil	\$ 1.60	28.3%
<b>TOTAL ALL PARTNER COUNTRIES</b>	<b>\$65.19 Billion</b>	<b>56.6%</b>

Export Data Source – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau 2018 data  
 Foreign Direct Investment Data Source – Dunn and Bradstreet May 2018 \*FDI employment data is subject to market fluctuations. \*IL foreign employment based on modeled data  
 Export and FDI Employment Source – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data



# Illinois in the International Marketplace

## Foreign Direct Investment (FDI) in Illinois

- Over 2,003 firms that employ more than 319,000 people in Illinois
- Illinois is ranked 3rd among all states and Chicago 1st among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine, 2017)
- Chicago is the commercial capital of the U.S., with two of the top international exchanges (Chicago Board of Trade and Chicago Board Options Exchange)
- Chicago is the #1 container hub in the western hemisphere. Illinois' 13 port districts offer many companies direct links to the Atlantic Ocean, Great Lakes, and Gulf of Mexico
- O'Hare is among the world's busiest airports, served by all major international carriers and the only "dual hub" airport system in North America, handling over 2,375 flights per day with non-stop or direct global gateways to 65 international business capitals
- Foreign trade zones, located at eight sites across the state, offer low-cost production and warehousing facilities for import- and export-bound products

## Top 15 Foreign Firms in Illinois by Employment

Firm	Country	Employment
Bank of Montreal	Canada	11,435
Packaging Holdings Limited	New Zealand	9,228
AON PLC	UK (England, Scotland, Wales, N.Ireland)	8,115
Compagnie des Chemins de Fer Nationaux du Canada	Canada	6,318
Fiat Chrysler Automobiles NV	Netherlands	6,282
Schneider Electric SA	France	5,497
BP plc	UK (England, Scotland, Wales, N.Ireland)	4,769
Firstgroup plc	UK (England, Scotland, Wales, N.Ireland)	4,117
Novartis AG	Switzerland	3,870
Fresenius SE & Co. KGaA	Germany	3,815
LSIS Co., Ltd.	Korea, Republic Of	3,500
ERM Worldwide Group Limited	UK (England, Scotland, Wales, N.Ireland)	3,500
Takeda Pharmaceutical Company Limited	Japan	3,450
WPP plc	UK (England, Scotland, Wales, N.Ireland)	3,190
Kotobuki Realty Co., Ltd.	Japan	3,050
<b>Total FDI</b>	<b>All Countries</b>	<b>319,659</b>

## Top 15 Countries with FDI in Illinois by Employment

Rank	Country	# Employees	# Locations	# Entities
1	UK (England, Scotland, Wales, N. Ireland)	56,092	868	221
2	Japan	47,066	1,041	362
3	Canada	37,663	857	204
4	Germany	35,035	825	221
5	France	18,945	330	87
6	Switzerland	17,419	288	90
7	Netherlands	15,736	209	61
8	Ireland	12,563	172	35
9	New Zealand	9,873	52	15
10	India	7,710	103	79
11	Sweden	6,747	129	54
12	Australia	6,631	97	47
13	Luxembourg	6,439	225	42
14	China	4,602	136	65
15	Korea, Republic Of	4,512	49	34
	<b>Total FDI</b>	<b>319,659</b>	<b>6,248</b>	<b>2,003</b>

## Top 15 Illinois Firms with Overseas Employment

Firm	Overseas Employment
McDonald's Corporation	175,805
Walgreens Boots Alliance, Inc.	97,926
Mondelez International, Inc.	69,262
Caterpillar Inc.	56,405
The Boeing Company	40,609
Abbott Laboratories	38,448
Deere & Company	36,588
Jones Lang Lasalle Incorporated	29,090
Archer-Daniels-Midland Company	18,960
Illinois Tool Works Inc.	14,031
4I Technologies Inc.	11,923
Motorola Mobility International Sales LLC	11,627
Dover Corporation	11,486
Aptargroup, Inc.	10,964
R. R. Donnelley & Sons Company	10,635
<b>Total Illinois FDI Employment Abroad</b>	<b>790,410</b>
<b>Total Number of Illinois Firms Abroad</b>	<b>690</b>

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