

CREATING AN EXPORT MANAGEMENT COMPLIANCE PROGRAM

With Michael Allocca, President of Allocca Enterprises

An EMCP is an all-encompassing customized, written system that guides your company to be in full compliance on every export. This program will give you the tools and help so you create your own EMCP. An EMCP will need to be customized to your product, customers, countries of destinations and other factors. A critical part of an EMCP is the creation of export controls within your company. They provide the checks and safeguards that ensure the right questions are being asked, at the right time, to comply with all US export controls.

FRIDAY, JANUARY 18, 2013
9:00 AM – 3 PM
(8:30am registration and breakfast)
SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE
Morris Center – Hickory-Hackberry Rooms

- ▶ **What is an Export Management Compliance Program and why should I have one?**
- ▶ **Specific tools to help you with each element of an EMCP**
- ▶ **Identify vulnerabilities and where internal controls can be implemented**
- ▶ **Management commitment / level of involvement**
- ▶ **Responsible personnel / record keeping**
- ▶ **Training / internal reviews**
- ▶ **Creation of an order processing chart showing the flow of orders in your company**
- ▶ **Specific strategies to use when implementing an EMCP**

Who Should Attend?

Traffic and purchasing managers, sales, customer service & shipping personnel, compliance officers, ISO managers and anyone involved / concerned with exports

Please complete and send to:

ILLINOIS SBDC
INTERNATIONAL
TRADE CENTER
SOUTHERN ILLINOIS UNIVERSITY EDWARDSVILLE

Campus Box 1107, Edwardsville, IL 62026-1107
Telephone: 618.650.3851 Fax: 618.650.2647
E-mail: International-Trade-Center@siue.edu

\$85 (by January 9)
\$110 (thereafter)
Fee includes continental breakfast, lunch, parking and all reference materials

Space is limited / Registration required
Checks payable to: SIUE, or payment via credit card:
<https://commerce.cashnet.com/siuebus>

Names /Titles _____

Company Name _____

Address _____

City _____ State _____ Zip Code _____

Phone _____ Fax _____ Email _____

U.S. Small Business Administration



This program has been developed through a partnership with the U.S. Small Business Administration, the Illinois Department of Commerce and Economic Opportunity, and Southern Illinois University Edwardsville as a service to Illinois small businesses.

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