

Construction Leadership Institute

An Executive Education Program Developed by the Schools of Business and Engineering



Our Mission:

Improve the processes and outcomes of the construction industry by preparing the next generation of leaders.

Construction Leadership Institute

Construction Leadership Institute (CLI) Sponsors and Supporters



Len Toenjes, AGC, demonstrating Relationship Building for Construction Leaders

Who Should Attend

The Construction Leadership Institute is designed to prepare individuals to meet the challenges of leadership within the construction industry. If you own your own business, work for a general or specialty contractor, are employed in a construction-related business or purchase construction services, and aspire to hold a title, such as:

- President
- Senior Project Manager
- Vice-President
- Chief Financial Officer
- Chief Operating Officer
- Senior Sales Manager
- Branch Manager
- Project Executive

Program Dates

9 Fridays
January - March

Professional Credit

Upon successful completion of the program, participants will receive 6.8 CEU or 68 PDH units of instructional credit and a Certificate of Completion.

“Having been to several national construction and project management conferences, the Construction Leadership Institute at SIUE is by far the best value—due to the quality of the program developed and led by some of the most influential and innovative construction professionals in the Midwest.”

—Todd Missel, Harold O’Shea Builders



Pictured left; Jim Frey, Alberici Constructors and above; Dave Zimmerman, Sheetmetal Workers Local 36 St. Louis (left) and Jim LaMantia, PRIDE of St. Louis, (right) discussing Labor Management Issues.

Instructors Who Know the Industry

Our team of instructors consists of top leaders, consultants, and university faculty knowledgeable in the construction industry. Cases, projects, and instructional materials have been custom-designed by the faculty team and are a unique element of the program. The faculty team includes:

Jim Frey, Alberici

Sue Stewart, Saunders Construction

Roger Loesche, Kozeny Wagner

Len Toenjes, AGC of St. Louis

Tripp Frohlichstein, Media Masters

Mary Sue Love, SIUE Professor of Leadership

Jim LaMantia, PRIDE

Dave Zimmerman, Sheet Metal Workers

Bill Finnie, The Finnie Group

Bob McCool, Ascension Health

Rick Oertli, Guarantee Electrical

Mark Grinter, SIUE Dept. of Construction

Marcelo Azambuja, SIUE Dept. of Construction

Panel of CEO's

"Very thought provoking program, gives insight to the needs and concerns of all parties (owners, contractors, subcontractors, public) in the construction process."

—Dwight Ruhlmann, J.F. Electric, Inc.

"It is a good class to take to help improve yourself. There are good teachers and presenters with a wealth of knowledge and experience.... You learn from your classmates as much as you do from the presenters."

—Jason Diekemper, Korte & Luitjohan Contractors, Inc.

"As one of the more experienced members of the class, I have to say that in the earlier stages of my career, I was never given the opportunity to participate in programs such as CLI. You have been given a great opportunity by your employers to be exposed to these topics and you should take great benefit from it. It is a rare opportunity and if you haven't already, please make sure to thank your employer/sponsor for supporting you in this class."

—Mark Smith, McCarthy



Tripp Frohlichstein, Media Masters Inc., illustrating a point in Communications and the Media.

Program Highlights

The Construction Leadership Institute will include the following program modules:

- Leadership Best Practices
- Leadership Assessment and Planning Your Leadership Strategy
- Relationship-Building for Construction Leaders
- BIM, Lean, and Green
- Communications and the Media
- Leading Change: Integrated Project Delivery
- A Solid Foundation: Construction Finance
- Pre-Construction Case Study: Team-Building
- RFQ Simulation: Juried Competition & Selection
- Labor Management Issues
- Managing Public Works Projects
- Negotiation Strategies
- Business Development: Exploring New Markets
- Selecting Key People: Simulation
- What Leaders Have Learned: Construction CEO Panel



CLI challenges participants to develop creative solutions.

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CLI Advisory Board

Steve Cockerham, BJC
Jon Danuser, Johnson Controls
Jim Frey, Alberici
Tim Garvey, Southern Illinois Builders Assn.
Marion Hayes, BRK Electrical Contractors
Chris Hiemenz, Murphy
Mark Hinrichs, IMPACT Strategies

Gregg Korte, Korte and Luitjohan
Liz Lahm, Ameren Missouri
Jason Mantle, Korte Construction
Mike Marchal, Holland Construction
Dale Miller, S.M. Wilson
Rick Oertli, Guarantee Electrical
Sue Pruchnicki, Bond Wolfe Architects

Al Richter, Regional Union Construction Center (RUCC)
Mark Smith, McCarthy
Len Toenjes, AGC of St. Louis
Bernie Wicklein, Nooter Construction Co.

Application Procedures

Submit application with:

- (1) application form,
- (2) letter of endorsement, and
- (3) tuition payment

Complete applications will be processed on a first-come basis.

Questions: Contact Sandra Hindelang at cli@siue.edu or 618-650-2668

Certificates: Participants will receive 6.8 CEU or 68 PDH, and Certificate of Completion

Co-directors:

Sandra Hindelang, Executive Education, School of Business
Chris Gordon, Chair,
Department of Construction, School of Engineering

Send Applications to:

Office of the Dean
Attn: CLI
School of Business, Campus Box 1051
Southern Illinois University Edwardsville
Edwardsville, IL 62026-1051
Fax: 618-650-5353
Phone: 618-650-2668
Email: cli@siue.edu

Companies Sending Candidates to the CLI

Acme Erectors, Inc.
Alberici
AmerenUE
BAM Contracting
BJC Healthcare
Bloomsdale Excavating
Brandt Contracting
BRK Electrical Contractors
Byrne and Jones Construction
C & R Mechanical
C.E. Jarrell Contracting
Clayco Construction
Corrigan Company
Fred Weber
Guarantee Electrical
HBD Corporation
Harold O'Shea Builders
Helmkamp Construction Co.
Holland Construction
Icon Mechanical
IMPACT Strategies

Interface Construction Corp.
J.F. Electric, Inc.
Johnson Controls, Inc.
Korte & Luitjohan Contractors
Kwame Building Group
Lyon Sheet Metal Works
Malone Building Solutions
MC Industrial, Inc.
McCarthy
Murphy Company

Nooter Construction Co.
Rhodey and Son Construction
S.M. Wilson and Co.
Sachs Electric Company
Tarlton Corporation
Taylor Roofing
Turner Construction
The Killiam Corporation
The Korte Company
Walton Construction Company



CLI Graduating Class